

## Niagara County Industrial Development Agency

Project Summary Sheet – Oberlin Plaza One (Summit Mall) and NuComm International U.S., Inc.

**Applicant:** Oberlin Plaza One (Summit Mall) and NuComm International U.S., Inc.

**Project Location:** 6929 Williams Road, Unit 150  
Wheatfield, New York

**Assistance:** 15 year PILOT  
Sales tax abatement on construction materials, furniture and fixtures

Oberlin Plaza One, LLC, as landlord of the Summit Mall in Wheatfield, seeks to build out a 6,000 square foot unit located in the mall to be leased by NuComm International U.S., Inc. NuComm International was founded in 1996 and acquired by Transcom Canada Worldwide in 2007. Transcom is a publicly traded company that provides outsourced contact center solutions, consulting, translation, legal and credit services.

The Summit Mall facility will be used by NuComm to provide outsourced customer contact solutions (phone, email, mail) for U.S., Canadian and international companies. The United States cable industry is one of the primary markets in North America. The company has a facility in Louisiana and also employs at-home professionals. It does not currently have a location in New York State. NuComm anticipates hiring over 150 people and running 3 shifts. They intend to utilize equipment that they already own and do not anticipate any major equipment purchases.

This project entails buildout / renovation of Unit #150 in the Mall. Oberlin Plaza One is seeking sales tax abatement on construction materials and any furniture and fixtures purchased (Oberlin Plaza will be installing the equipment of NuComm), as well as a 15 year PILOT on this 6,000 square foot portion of the mall.

**Project Costs:** New Construction & Renovation \$ 200,000

<b>Economic Impacts:</b>	<u>Current</u>	<u>Projected New</u>
Employment	0	157

\$ 6,240,000 estimated payroll for first 2 years

### Staff Recommendations:

- Project is consistent with Agency policy and IDA legislation.
- Agency Counsel has reviewed and approved this request.
- The project is consistent with the current Uniform Tax Exemption Policy
- The project creates a significant number of new employment opportunities
- A public hearing has been scheduled for October 7, 2008 at 4:30 p.m.